## FORM 5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington,	$D \subset$	205/10
wasiiiigton,	D.C.	20549

**OWNERSHIP** 

# ANNUAL STATEMENT OF CHANGES IN BENEFICIAL

OMB APPROVAL								
OMB Number:	3235-0362							
Estimated average b	ourden							

1.0

hours per response

Form 3 Holdings Reported.

X Form 4	Transactions F	Reported.	File	ed pursuant to or Sectior					ities Excha ompany Ac								
Name and Address of Reporting Person*     SKOK DAVID R				2. Issuer Name <b>and</b> Ticker or Trading Symbol HUBSPOT INC [ HUBS ]								o of Repor licable) tor	J	( )	o Issuer 6 Owner		
(Last)	3. Statement for Issuer's Fiscal Year Ended (Month/Day/Year) 10/15/2014						/Year)		Office	er (give title v)	е	Oth belo	er (specify ow)				
101 MAIN STREET, 17TH FLOOR			4. If Amendment, Date of Original Filed (Month/Day/Year)							Individual or Joint/Group Filing (Check Applicable Line)							
(Street) CAMBRI (City)			2142 Zin)	-								X Form filed by One Reporting Person Form filed by More than One Reporting Person					
(City) (State) (Zip)  Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned																	
1. Title of Security (Instr. 3)  2. Transaction Date (Month/Day/Year)		2A. Deemed Execution Date, if any (Month/Day/Year)  3. Transac Code (II 8)		ction	4. Securities Acquired (A) or Dispos							6. Ownership Form: Direct (D) or Indirect (I)		7. Nature of Indirect Beneficial Ownership (Instr. 4)			
								Amour		(A) or (D)						. 4)	(111511. 4)
Common	nmon Stock 10/15/2014 P4 400 A				A	\$25	25		400		D						
Common Stock													4,338,979		I		See Footnote <sup>(1)</sup>
Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)																	
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	of Deriv Secu Acqu (A) o Dispe	rivative curities quired or sposed (D) str. 3, 4 d 5)		Date Exercisable and piration Date onth/Day/Year)  te		7. Title and Amount of Securities Underlying Derivative Security (Instr. and 4)  Amoun or Numbe of Title Shares		Derivative Security (Instr. 5) Bene Follo Repo		9. Numbe derivative Securities Beneficia Owned Following Reported Transacti (Instr. 4)	e S Illy	10. Ownersh Form: Direct (D or Indirec (I) (Instr.	Beneficial Ownership ct (Instr. 4)

#### **Explanation of Responses:**

1. Mr. Skok is a Managing Member of Matrix VIII U.S. Management Co., L.L.C., which is the general partner of Matrix Partners VIII, L.P. Mr. Skok, by virtue of his management position in Matrix VIII U.S. Management CO., L.L.C., has sole voting and dispositive power with respect to these shares. Mr. Skok disclaims beneficial ownership of such shares, except to the extent of his pecuniary interest therein.

### Remarks:

/s/ John Kelleher, attorney-in-02/17/2015 fact

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- $^{\star}$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.